What to do: Think about a group of people who are likely to use your product or service. Use the boxes below from 1 - 5 to understand who they are. Once you have filled in the boxes write a sentence or two that summarises this particular group of people and then give them a typology name. Remember that you can have more than one typology.

Typology name: The Explorer

## Who are they:

Typically still in education discovering what they want to do and exploring all the different paths available to find the right fit for them.

1. How old are they?	3. What are their interests?	4. What are their worries?	5. What are their hopes?
13 - 25 Years old	They use social media daily.	They aren't sure what to do after school.	To find out what their next steps should be.
2. Education / Work / Retirement	They are highly digitally literate. They are keen to learn and find things out on their own.	They feel like they don't know all the opportuni- ties that are available. They don't have enough career support.	To find a career that they enjoy doing.
Still in education			